

## Job opening: Director Programs and Corporate Partnerships



### 1. Background

We, the Global Coffee Platform (GCP), are an inclusive multi-stakeholder sustainability platform that enables the coffee sector's journey towards sustainability. We improve the livelihoods, ecosystems and resilience of coffee farming communities and the sector as a whole. We enable producers, roasters, governments, traders, and NGOs to align and multiply their efforts and investments, collectively act on local priorities and critical issues, and grow and scale successful sustainability initiatives across the coffee world.

As GCP, we convene public and private sector stakeholders to create a common understanding on the most critical sustainability challenges at a producing country level. We strengthen public-private collaborations through national coffee platforms in order to improve the business environment for sustainable coffee. We offer our members the opportunity to engage through action-oriented initiatives on local priorities and pressing issues. We facilitate measurement of sustainability progress and encourage our members to increase their sustainable coffee purchases.

In order to make this happen, we work in the GCP Secretariat in an open and friendly international team. We organise our work effectively, flexibly and innovatively, using agile methods and valuing positive cooperation and communication. We enjoy building bridges across the coffee world and within and between the private sector, public sector and civil society. We embrace learning and constantly developing our tools and ways of working further. As the world changes, the coffee sector changes and so does GCP – as part of our team you can shape GCP of the future and help to build a sustainable coffee sector.

### 2. Role & Responsibilities

The Director Programs and Corporate Partnerships is GCP's main ambassador towards the coffee countries, as well as GCP's Deputy Director.

We are looking for a qualified and enthusiastic candidate who is a dedicated leader, a great communicator and an experienced manager of multi-stakeholder relations and programs. The Director Programs and Corporate Partnerships will support high level public-private cooperation in coffee countries, oversee our activities and programmatic work in the coffee regions and at the GCP Secretariat in Bonn and will engage members in trustful and strong corporate partnerships to tackle sustainability issues on the ground.

Key responsibilities of the Director Programs and Corporate Partnerships include:

- steering planning, and delivery of sustainability programs and collaboration with country platforms in Africa, Latin America and Asia;

- convene public-private stakeholders, coordinate and extend corporate partnerships to engage members in joint investment programs on local sustainability issues, foster relationships with partnering country platforms and strategic partners;
- oversee work of GCP country teams; donor accountability;
- contributing to the "delivery on plan" and for leadership for assigned staff as well as continuous improvement of the GCP Secretariat staff and key processes;
- oversee the facilitation of measurement along with our indicator framework and member reporting;
- representing the GCP towards our partners, members and other stakeholders in an inspiring and engaging way;
- co-representing the GCP Secretariat towards the Board, together with the ED;
- maintaining, engaging and growing the diverse membership, enabling the members to use the platform, its tools and opportunities to work together with other members, partners and country platforms to address common issues that hamper coffee sustainability as well as to track progress towards common goals.

As a member of the GCP Executive Team, the Director Programs and Corporate Partnerships reports to the Executive Director and closely collaborates with the Finance and Operations Director.

### 3. Profile & qualifications

For the Director Programs and Corporate Partnerships, we are looking for an individual with the following experiences and skills:

#### Knowledge and experience

- Master's degree in a relevant subject (for instance Economics, Business Administration, International Development, International Relations, Social Science, International Human Rights Law or similar).
- At least 10 years of experience in working on agricultural commodity chains and economic development in producing countries
- At least 5 years working experience at management level, including responsibility for managing teams, ideally also on distance
- Experience to work in an international, multicultural environment
- Ideally, work experience and strong networks in the coffee sector and/or coffee producing countries
- Ideally, understanding of agricultural commodity chains and production systems
- Ideally, work experience in multi-stakeholder and membership organisations and cooperation with donors and NGO's.

#### Skills and abilities

- Strong entrepreneurial, leadership and business relations skills;

- Inspiring leader, efficient manager and dedicated team player with ability and track record to effectively lead a multicultural team in different countries;
- Ability to engage senior stakeholders from public and private sector at high levels;
- Strategic, holistic and pragmatic thinker with passion for both the big picture and necessary details; ability to quickly understand new contexts and situations;
- Proven track record on design, implementation and monitoring of programs;
- Excellent communicator and networker, able to listen and synthesise ideas; working on the base of honesty and reliability;
- Ability to work in a fast-moving setting under pressure and to tight deadlines
- Excellent verbal and written communication skills in English; good knowledge of additional coffee language(s) and German is an advantage;
- Passion for sustainable coffee!

#### **4. What we offer**

This is a full-time position within GCP (40 hours per week) with a period of employment of initially two years, extension desired. It is ideally located at the GCP Secretariat in Bonn, Germany. We expect a willingness to travel, for up to 30% of working time.

Our office language is English. We will negotiate an attractive salary and package with the successful applicant commensurate with skills and qualifications, which also covers relocation costs. Our contracts are subject to German Labour Law and include 30 days of holidays per year, in addition to all German public holidays.

#### **5. How to apply**

Please send your application in English (letter of motivation, Curriculum Vitae, reference letters or reference contact details) with likely start date and salary indication by email to Selina Härtel / [gcp-staff\(a\)partnership-for-development.org](mailto:gcp-staff(a)partnership-for-development.org). The deadline for applications is 31 January 2020.

Please refer to “Director Programs and Corporate Partnerships” in the subject line of your email. Applications will be treated with all due discretion. We plan to hold online interviews with shortlisted candidates in calendar week 7.

For more information about the Global Coffee Platform please visit: [www.globalcoffeeplatform.org](http://www.globalcoffeeplatform.org)